

# **Licensee Credit Guide**

This document provides information about the services we provide.

We are licensed to arrange loans and leases under the National Consumer Credit Protection Act 2009 (**NCCP Act**). The NCCP Act regulates the activity of lending, leasing, and finance broking.

#### Licensee details

Credit Licensee	Vow Financial
Australian Company Number	66138789161
Australian Credit Licence Number	390261
Address	16 NORDIC Avenue, Taylors Lakes, Victoria 3038
Phone	0
Email	sam@simplelend.com.au

# Services we provide

As your mortgage brokers, we will act as your lending experts; making sure you understand the loan repayments, loan features, fees and charges of your home loan.

Saving you time and money, we can search hundreds of loan products from a panel bank and non-bank lenders, comparing fees, charges and loan features to best suit your lifestyle.

If you need it, we can also help you with your car finance, business finance or insurance needs.

### **Our panel lenders**

We source finance from a panel of financiers. The financiers named below are the six financiers with which we conduct the most business. [you have the option to either list all your lenders or the top six with which you do business]

- Adelaide Bank
- Australian First Mortgage
- Australian First Mortgage Leasing
- Allianz
- AMP Limited
- ANZ
- ANZ Commercial
- Bank West
- BankWest Commercial
- Barnes Home Loans
- Citibank
- Commonwealth Bank
- Commonwealth Bank Commercial
- FirstMac
- GE Money Personal Loans
- Heritage Bank Limited
- National Australia Bank
- IMB Commercial
- ING Commercial
- ING
- LaTrobe Financial



- Liberty Commercial
- Liberty Financial
- Macquarie Bank Mortgage Solutions
- ME Bank
- Mortgage Ezy
- NAB IIA and NPS
- National Australia Bank Commercial
- Pepper Money
- P&N Bank
- Resimac Financial Services
- Resimac\*
- St George
- Bank SA
- Suncorp Bank
- Think Tank
- Vero (Deposit Power)
- Westpac
- Westpac Commercial
- Westpac Equipment Finance
- Auswide Bank Ltd
- Bank of Queensland
- Bank of Melbourne
- Vow Home Loans (Powered by Macquarie)
- RESI Home Loans
- Beyond Bank
- Bank of Sydney
- MyState
- Homeloans Ltd
- Pioneer Mortgage Services

### We will need information from you

Under the NCCP Act, we are obliged to ensure that any loan or principal increase to a loan we help you to obtain, or any lease we help you to enter, is not unsuitable for you. To decide this, we may need to ask you some questions in order to assess whether the loan or lease is not unsuitable. The law requires us to:

- make reasonable inquiries about your requirements and objectives;
- make reasonable inquiries about your financial position;
- take reasonable steps to verify that financial situation

Credit will be unsuitable if at the time of the assessment, it is likely that:

- you could not pay or could only pay with substantial hardship;
- the credit will not meet your requirements and objectives

For example, if you can only repay by selling your principal place of residence, it is presumed that the loan will cause substantial hardship unless the contrary is proved. For this reason we must ask you to provide a significant amount of information. It is therefore very important that the information you provide us is accurate.

We must provide you with a copy of our preliminary credit assessment of your application if you ask within seven years of when we assist you. We are only required to give you a copy of the credit assessment if we give you credit assistance.



If we arrange a loan for you to purchase or refinance real estate, remember you must make your own enquiries about the value of the real estate and its potential for future growth. Although we may obtain a valuation, that is for our own use and you should not rely on it.

## Fees payable by you

**[OPTION NIL FEES PAYABLE BY THE BORROWER – REMOVE IF NOT RELEVANT]** We do not charge you for the credit services because we receive commission from the financier or our mortgage aggregator. However, you may need to pay the financier's application fee, valuation fees, and other fees.

**[OPTION WHEN FEE PAYABLE BY THE BORROWER – REMOVE IF NOT RELEVENT]** We may charge a fee for the credit services provided. More details about the fees payable by you will be set out in a quote which will be given to you before a finance application is lodged. You may obtain from us more information about how these fees and charges are worked out. You may also be required to pay the lender's application fee, valuation fee, government charges and other transaction fees.

## Commissions received by us

We may receive commissions from the lenders and lessors who provide finance for you as our customers. These are not fees payable by you. You may obtain from us information about a reasonable estimate of those commissions and how the commissions are worked out.

# Commissions payable by us

We source referrals from a broad range of sources. For example, we may pay fees to call centre companies, real estate agents, accountants, or lawyers for referring you to us. These referral fees are generally small amounts and accord with usual business practice. These are not fees payable by you. You may, on request, obtain a reasonable estimate of those commissions and how the commission is worked out.

### Our internal dispute resolution scheme

We believe that it is essential for our customers to be able to identify and deal with a broker who has the ability, authority and proper training to hear and respond appropriately to any complaints or disputes. We are committed to the effective handling of complaints and timely resolution of disputes.

# Receiving complaints and the complaint process

If you have a complaint or a dispute, you have the option of either contacting us or lodging the complaint directly with our External Dispute Resolutions Scheme indicated below.

You should explain the details of your complaint as clearly as you can. You may do this verbally or in writing.

When we receive a complaint, we will attempt to resolve it promptly. We hope that in this way we will stop any unnecessary and inappropriate escalation of minor complaints.

We will observe the following principles in handling your complaint:

- there is no requirement for face-to-face contact between you and us, although it may be useful for us to come to a satisfactory resolution;
- we expect that both parties will make a genuine attempt to resolve a complaint promptly;
- we expect that both parties will provide all essential and relevant information, documents, written statements and any other materials that may properly and reasonably be believed to assist in resolving the complaint;



• we expect that both parties will comply with all reasonable requests from the other party to provide information within a reasonable time frame.

# **Timeframes for response**

If your request cannot be resolved immediately, we will respond to your request within two (2) business days of receipt of the complaint. We will keep you informed of the progress of the investigation.

### Our external dispute resolution scheme[update if you are with FOS]

If we do not reach agreement on your complaint, you may refer the complaint to an ASIC Approved External Dispute Resolution (EDR) Scheme. Our external dispute resolution provider is CIO (Credit and Investments Ombudsman).

Free call: 1800 138 422

Phone: 02 9273 8400

Fax: 02 9273 8440

Email: info@cio.org.au

Website: http://www.cio.org.au

Mail: Case Management Team

C-/Credit and Investments Ombudsman

PO Box A252

Sydney South NSW 1235

External dispute resolution is a free service established to provide you with an independent mechanism to resolve specific complaints.

#### **More information**

If you have any questions about this credit guide or anything else about our services, just ask at any time. We're here to help you.



# **Representative Credit Guide**

We have appointed the person below as our credit representative in the provision of credit assistance to you.

# Credit representative details

Credit Representative Name	Osama Saad
Credit Representative Number	507727
Business Name	Simple Lend
Address	16 NORDIC Avenue, Taylors Lakes, Victoria 3038
Phone	Office: () Mob:0402302187
Email	sam@simplelend.com.au

The information detailed above applies specifically to the credit representative.

In addition, the credit representative may receive the whole or part of the commissions and fees referred to above directly or indirectly from us as the representative. You can obtain information from the credit representative about a reasonable estimate of those commissions and how the commission is worked out.

The credit representative has access to the financiers listed in the licensee credit guide above.

# Fees payable by you

**[OPTION NIL FEES PAYABLE BY THE BORROWER – REMOVE IF NOT RELEVANT]** The credit representative does not charge you for the credit services because the representative receives commission from the financier or the licensee. However, you may need to pay the financier's application fee, valuation fees, and other fees.

#### OR

**[OPTION WHEN FEE PAYABLE BY THE BORROWER – REMOVE IF NOT RELEVENT]**If the credit representative does charge a broker fee for the credit services provided. More details about the fees payable by you must be set out in a combined quote & proposal, which will be given to you, for acceptance in writing, before a finance application is lodged. You may obtain from the credit representative more information about how these fees and charges are worked out.

# Representative's external dispute resolution scheme [update if you are with FOS]

If the credit representative is unable to resolve your complaint, you may refer the complaint to an ASIC Approved External Dispute Resolution (EDR) Scheme. The external dispute resolution provider is CIO (Credit and Investments Ombudsman).

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